# COSECTOR UNIVERSITY OF LONDON

# Congruence in Your Career

Acting and Being on Purpose

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### WELCOME ©

Please focus your mind, what do you **intend** to explore...? Choose your topic...what brought you here to **discover**...









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WHAT IF...?

### The Brain



#### The conscious

Language

Speech, reading, writing

Logic

Reasoning

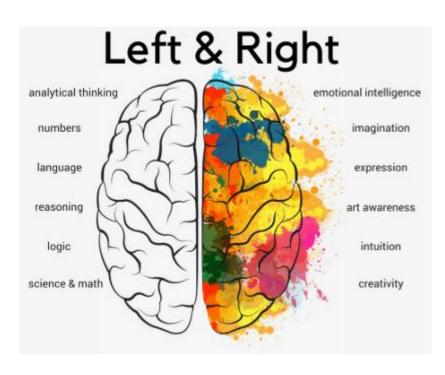
Computing

Sequential

Time awareness

Etc.

The external world



#### The unconscious

Always present

Changeless

**Timeless** 

**Values** 

Beliefs

Connection

Feeling

Spatial awareness

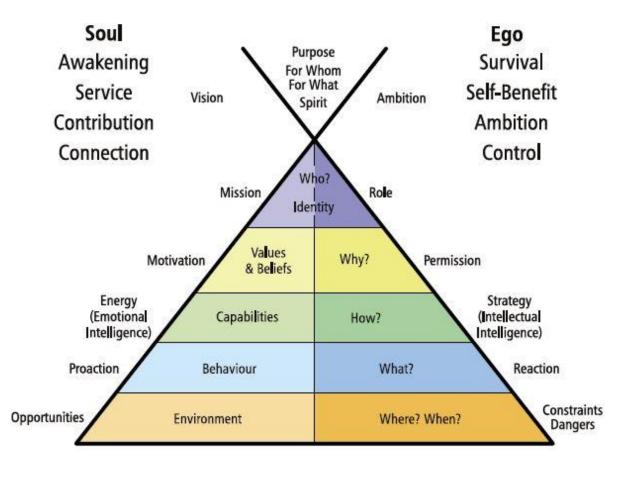
Etc.

The internal world

And the master is... **THE UNCONSCIOUS.** The conscious mind delivers...



# Robert Dilts – Neurological Levels





# Any questions? Thoughts to share?







### Thank You For Your Time

If you would like to follow up with any questions, please feel free to contact me

via email: katalin.marton@cosector.com

To learn more about NLP, please find the Association for NLP website **HERE** 

## Appendix - Questions to Consider

#### **Environment**

- Where are you when you engage in this area of your life? Where else?
- What do you see and what do you hear?
- Who else is there with you?
- Who is no longer there?

#### **Behaviour**

- What do you do when you engage in this area of your life?
- What activities do you engage in?
- If someone was watching you on a video, what would they see you do, what they hear you say?



### Appendix - Questions to Consider

### **Capabilities and Skills**

- What capabilities do you tap into in this area of your life?
- What skills do you put into practice?
- What areas of expertise do you draw on?

### **Values and Beliefs**

- What's important about this area of your life?
- Why does it matter?
- What is most important about it?
- What is true about this area of your life?
- What would be the most important thing for someone you love to know about it?



## Appendix - Questions to Consider

### **Identity**

- Who are you when you engage in this area of your life?
- Who are you when you do the things you do?
- Who are you at your best, when you engage in this area of your life?
- Who are you at your worst when you engage in this area of your life?

#### Connection

...Take as long as you like to cultivate a deep sense of connection to the best and highest thing you can imagine...or re-calling and re-living the sensory experience of connection from a past memory or event...this is about the **state of connection**...let your intuition serve you...what did you see, hear and feel...

